Coordinated Outreach
Achieving Community Health (COACH) for Heart Failure
Session C917
October 9, 2015
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Learning Objectives
#1: Discuss challenge of heart failure readmissions and effect on quality and cost of care.

#2: Describe process for concurrent screening and timely provision of care.

#3. List three strategies for building effective multidisciplinary teams to enhance successful hand-offs and improve transitions of care.

Lourdes Continuum of Care
- Upstate New York-across PA border
- Ascension Health Ministry
- Acute Care Community Hospital
- 242 licensed beds; average daily census ~ 130
- Primary Care Network - 26 sites
- Home Health/Hospice - 4 counties
Opportunity for Improvement

- HF Team for years!
- Inconsistent care across the continuum
- Lack of consistency in HF education - hospital, primary care & homecare
- Work done in silos
- HF Core Measures & CMS focus on Readmissions
- Coding of HF patients sometimes questionable
- Spinning our wheels and not improving….

2014, the COACH Program!

CoACH for HEART FAILURE
Coordinated Outreach Achieving Community Health
Actions Taken

- HF committee revised - key players
- Weekly meetings
- Goal Tree
- HF readmission reports reviewed
- Plan to deliver care initiated
- Collaboration with HIMS on coding
- Dissemination of information
  - Providers: Nurse Practitioners, Network
  - Information flyers

COACH – Inpatient Services

- Concurrent identification of HF patients:
  - B-naturetic peptide results
  - Referrals to CVD Manager
  - Length of stay
  - Chart review
- CVD Manager individualized education
- Referrals:
  - Palliative Medicine
  - Cardiology
  - Physical Therapy
  - Dietician
  - Cardiac Rehabilitation
Cardiovascular Disease Manager’s Role

- Review HF medications & clinical care
- Ensure echocardiogram assessed; ACE-I & ARB
- Arrange follow-up appointment with PCP and/or Cardiology in 3-5 days
- Complete discharge checklist
- Identify patients appropriate for home

Resources

Education:
- HF Folder
  - “The Stronger Pump”
  - HF Zone Card
  - Informational brochures
  - T-Time
- Scales
- BP cuffs
- Transportation
COACH Outpatient Services – Home Care

- Lourdes At Home Intake
  - Staff attempt to see patient within 24 hours; CVD manager may make interim visit.
- Chart FLAGGED as “COACH patient” in EMR & on paper chart: Specify HF or COPD
- Mandatory HF training for all field clinicians
- Focus – promote & improve self-management
- CST button offered as “call button” service
- Heart Failure Care Plan

COACH Outpatient Services - Home Care

- Front Loaded Visits
- Medication Reconciliation & Management
- Referrals for:
  - PT (energy conservation)
  - RD (energy conservation, dietary management & guidance)
  - RT (if needed)
- Care Plan - indicator to contact CVD manager when patient discharged
- Consider Palliative Care – Medicare M & E

COACH Outpatient Services - Home Care

- Telehealth is standard of care

Fun data: In the last 30 days, 874 set of vital signs came through Telehealth; 477 needed to be addressed by nurse!

What is Telehealth?
- Daily monitoring of vital signs with series of questions; reviewed by nurse daily & intervention as indicated

Why Telehealth?
- Allows client to be home & feel safe; proven to decrease re-hospitalizations
- Tool that helps clients to build a habit and continue to self monitor once discharged.
COACH in Primary Care

Transitional Care Calls:
- Identify heart failure patient upon discharge
  - Information pulled from hospital EHR
- Transitional Care Phone assessment
  - Template developed by RNs
  - Comprehensive assessment ensured
  - Documentation directly into the EHR

Transitional Care Call Template

COACH in Primary Care

- Education
  - Same education resources as inpatient unit & homecare
  - Used during transitional care calls & at office appointments
- Visits with RN
  - Alert placed in EHR by staff (LPN, MOA)
  - Education for both discharged patients & those seen for routine follow up
COACH in Primary Care
- Change = progress and growth
- Success through teamwork
  - Direct care RNs from primary care offices are integral part of COACH team
  - COACH team went to primary care offices for meetings
- Share what works
  - Tools & processes slowly spread through all primary care offices

Challenges Addressed
- MEDICATIONS!
- Auto-refill
- Misunderstanding of discharge medications
- Difficulty obtaining medications
- Lack of transportation
- Lack of coordination of care plan between providers
- Inability to access provider when needed

Results after COACH for HF
- Standardized care for HF patients
- Community meeting with local pharmacists
- Patients reported increased satisfaction
- Greater utilization of palliative medicine
Heart Failure Readmission Rates 2011 - 2014

- 2011: 25.22%
- 2012: 25.55%
- 2013: 23.08%
- 2014: 18.93%

25% reduction from 2011 - 2014

Plans for the future

- Nursing home engagement
- Spread COACH program to other chronic diseases
- ID cards to identify patients as HF COACH patient
- Increase ED referrals & interventions
- HF clinic
- Integrated EHR
- Patient engagement & self management
Executive Summary

- System wide goal to reduce readmissions
- COACH program developed
- Interdisciplinary approach
- Significant reduction in HF readmissions
- Consistency across the continuum of care

Questions?